


The logo for VISTRA, featuring the word in a bold, white, sans-serif font against a dark blue background.

Case study: Nazca

Vistra supports VC firm Nazca's growth with launch of Canada domiciled third fund





Overseeing all fund administration and streamlining key technological processes, **Vistra helped free up the Nazca team's resources**, so they could focus on what really matters – the growth of their business.



Nazca Company overview

Nazca's mission is to empower the best leaders in Mexico and Latin America by building the ultimate environment for them to thrive in. Nazca provides multi-stage venture capital early on; enables unparalleled access to expert networks, key stakeholders and critical gatekeepers; and facilitates preferred relationships with renowned commercial partners.

- 📍 **Industry** Venture capital
- 📍 **Location** Latin America

The challenge

Preparing to launch its third venture capital fund, Nazca realised it would struggle to manage the increased workload with its existing team and infrastructure. As a result, Nazca sought to partner with a third-party that could support the fund launch in a specific domicile, manage the fund administration, accounting and investor services, and deliver technological solutions that would help streamline its processes. The business also had a clear eye on the future and wanted its partner to have a comprehensive set of ancillary services that would put it in a position to realise its growth ambitions in the years ahead.

Vistra's solution

When Nazca initially spoke to Vistra, its 'ask' was straightforward. Vistra moved very quickly to support the fund launch and assume responsibility for fund administration, fund accounting and investor services – fully onboarding Nazca in two months.

Using its industry-leading VFunds technology, Vistra automated numerous processes, making operations more efficient and transparent, allowing both Nazca and investors to access data, statements and documentation at their fingertips.

Vistra also went above and beyond in creating a bespoke operating model to assist with AML and KYC processes.

Thanks to Vistra, as a relatively new and growing company, Nazca has positioned itself for a strong and dynamic future.



Benefits

- Nazca team now able to focus on supporting founder clients, growing the business and future fund launches
- Vistra's VFunds portal gives data transparency to Nazca and its investors
- Nazca able to take advantage of ancillary Vistra services
- Stronger governance

\$150 million+

Fund successfully launched

2 months

The time it took to get fully onboarded

“Putting our fund administration into the hands of a third-party was a leap of faith for Nazca. While we were very clear on what we wanted, there was a doubt that we would be able to find the right partner. We didn't have to worry because from the outset, **Vistra understood us, our business and our requirements** and delivered everything we expected in an efficient, effective and seamless way.”

Óscar Sanchez Head of Finance Mountain Nazca

About Vistra

Here at Vistra, our **purpose is progress**. As a close ally to our clients, our role is to remove the friction that comes from the complexity of global business. We partner with companies and private capital managers along the corporate and private capital lifecycle. From HR to tax and from legal entity management to regulatory compliance, we quietly fix the operational and administrative frustrations that hamper business growth. With over 9000 experts in more than 50 markets, we can accelerate progress, improve processes and reduce risk, wherever your ambition takes you.

