

## Corporate Clients

Empowering you to seize opportunity





# Opportunity starts here

You're ready for the next level. Increased acceleration in new technology, regulation, and ever-changing markets represent opportunity at every turn. The challenge is to spot it and execute...fast.

#### This is where we come in.

If you have a clear vision but need a partner to navigate an environment undergoing tremendous change, we can help. We have the insight, skills and expertise to help you unlock opportunity, manage risk and enhance efficiency through our tailored suite of services.

We deliver expert guidance, cutting-edge technology and hands-on support across local jurisdictions to help you maximise your potential. Our technical expertise and extensive experience provide the confidence and clarity that you need. And with unrivalled speed and accuracy, we consistently deliver secure, scalable, resilient and sustainable solutions to help your world run smoothly.

## Corporate Clients Overview

As your business seeks growth opportunities in new areas, you might face challenges and difficulties in your endeavours to stay one step ahead. With specialist teams looking after fast growing and scaling businesses in the ever-changing industries of Technology, Life Sciences and other knowledge based businesses, we can support your expansion into new markets helping you overcome the complexity of the dynamic and uncertain rules and regulations wherever your company takes you.

No matter the size of your business, we always take a personalised approach. Armed with our cutting-edge technology hosting a tailored suite of management and administration services and a dedicated team of highly skilled experts by your side, we can help you unlock your opportunity and succeed internationally.

If you're looking to expand overseas, we can help you navigate the complexity of international operations and reduce risk by ensuring you stay efficient and compliant with local statutory obligations and regulations. No matter how many jurisdictions you expand into, we provide total entity management and can support with the provision of office space. By leaving the formation, accounting and reporting, legal and regulatory compliance work with us, you can focus on your core business activities. We can help your business in the long-term by supporting you with corporate restructurings or asset and operation carve-outs of any size.

Our technology and extensive range of corporate client services will help you efficiently grow, control, simplify and transact your business as it expands. We are hands-on problem solvers with extensive experience working with corporate clients, ready to make your expansion effortless and compliant with the ever-evolving and complex global regulatory and statutory rules.



Over **200,000** legal entities managed



More than **30 years** experience



**45+ jurisdictions** and **80+ offices** worldwide

## Grow: International expansion & operational support

Expand overseas and reduce your operational risk.

To make the most of today's global economy and navigate complex international operations, you need a trusted partner to make sure that risks associated with international expansion are reduced for your new or growing ventures and that they are compliant and efficient. Allowing management to focus on the business, knowing they are getting better control, can give you greater confidence that your ambitions will be achieved.

On our secure technology platform, we can get you up and running in places with languages, cultures and rules that are unfamiliar to you. We can help with structuring and managing your statutory, regulatory and legal obligations as well as paying and managing new employees.

We act as an extension of your in-house accounting team, delivering management accounting and transactional payment support. Through a combination of our global experts and on-the-ground specialists, we can advise you on everything, from start-up to keeping your business up-to-date with changing regulations in multiple jurisdictions.



### Control: Total entity management

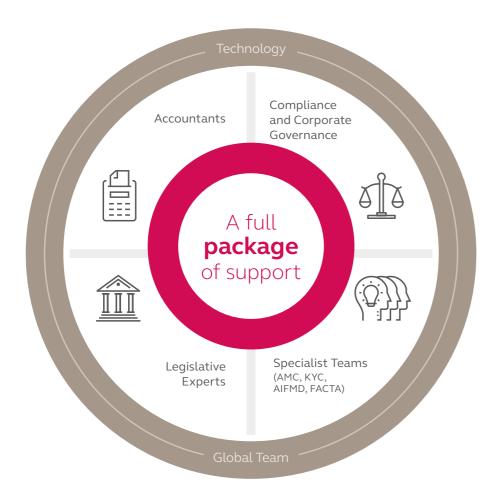
Let us deal with the compliance while you get on with the business.

Big or small, every enterprise can struggle to stay compliant under every law, regulation, and process. But not doing so is a business risk and, increasingly for management, a personal one too.

Our compliance team and their extended network is made up of highly qualified accounting and tax professionals all over the world. We keep track of key statutory, regulatory, and legislative changes and proactively advise on how to implement and stay compliant. And we're not just advisors - we're doers. Our specialised company secretarial team makes sure you have full control of your international operations. The team will not only ensure all compliance deadlines are met but will arrange for annual meetings, maintenance of the corporate books and records as well as periodic and constitutional changes and one-off-events.

In addition, our secure technology platform provides you with complete control and visibility over your statutory compliance activities for any international operation.

Wherever you want to do business, Vistra can help you get started quickly and successfully. Through our farreaching global network, we offer high-quality tailored services built on extensive local knowledge - freeing you to get on with the business.



## Simplify: Corporate simplification

Review, restructure and simplify - keeping your global business in shape.

All corporate structures can get unwieldy and inefficient over time. We know how to build more efficient operating structures, improve operational transparency and most importantly reduce costs. And we don't just advise - we execute on that advice. It might be reducing costs and governance burdens that are unnecessary or cumbersome, or aligning assets and resources so they're ready for sale.

We plan, implement and complete corporate restructurings of any size. We streamline the cost and operation of corporate governance, direct and indirect taxes, accounting, payroll, employee benefits, and consolidation of service providers to get economies of scale.

Through our extensive global network, we offer high-quality tailored services built on extensive local knowledge - freeing you to get your business in shape.

#### Review, restructure and simplify - keeping your business in shape



#### Plan

Plan, implement and complete corporate restructuring of any size



#### Streamline

Streamline the cost and operation of corporate governance, indirect taxes, accounting, payroll, employee benefits



#### Consolidate

Consolidate service providers to get economies of scale



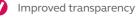
#### One Vistra





## Partner with





Single point of contact





#### Simplification

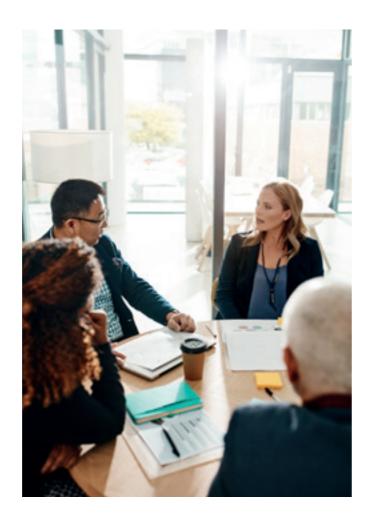


## Transact: Carve-Out

Managing complexity in carving out assets and operations.

Growth through acquisition is an essential component of many corporate strategies, and Vistra has the resources companies need to ensure their cross-border M&A deals are compliant and on schedule. Our experts make sure acquirers fulfil employer obligations, establish optimal legal-entities, register and run payrolls and more when engaging in carve-outs or similar deals.

Whether you need to establish or reform corporate structures, stand up a management accounting function, hire or transfer employees or just fulfil local employer obligations, you need a professional and reliable partner.



## Vistra can help you successfully grow



## Underpinned by leading technology

At Vistra, we're unlocking a world of opportunity by taking an advanced digital approach in our development of innovative product solutions for our clients. With a considerable annual investment in technology, our focus is always on best-in-class homegrown and market-leading technology solutions. We use industry-proven platforms as the foundations of our core processing applications while differentiating through our user experience. This means our clients can rely on the highest-quality services and interact with interfaces that offer optimal security, resilience and scalability.

As one of our clients, you would receive access to a personalised global platform hosting a suite of tools to interact with, tailored to your requirements. With everything you need in a single location, you can benefit from simplified operations and reduced security risks, as well as improved access and flow of business information. Accessible on both mobile and computer, you can flexibly manage your business at your fingertips, maintain a real-time view of your operations, and make better decisions, faster.



### Vistra's OverseasConnect

OverseasConnect is our simple, cloud-based solution that integrates several applications that support the entirety of your overseas business activities. With OverseasConnect, you can manage your core business functions across all of the countries that you operate in, with greater visibility and control, all accessible from a single location. By enabling collaboration between your team and Vistra, this platform offers core functionalities such as compliance, payroll, advisory, treasury, accounting, expense reporting, HR and advisory options. By providing a unified view of these functions in every country that you operate in, you significantly reduce the risks and administrative burden that typically accompany hiring multiple third parties. Equipped with the breadth of functionalities that OverseasConnect provides, you no longer need to navigate various software platforms from numerous vendors or communicate with people in different time zones or languages.

It's your single, consolidated solution for complete oversight and control of your international operations. OverseasConnect is an all-in-one platform comprised of various applications that provide access to:

- Compliance collects all of your compliance events in one place, so you'll never miss a deadline.
- Payroll common interface to efficiently manage your payroll operations across multiple jurisdictions from one location with country-by-country regulations built into the app.
- Advisory securely order, track and retain your Vistra advisory projects in a single, cloud-based repository.
- Accounting organise and access your overseas accounting records 24/7 from one cloud-based software platform.

#### Corporate Clients: Our key service list

### Governance, Risk & Compliance

- AML Verification Platform
- Audit Support
- Company Secretarial
- Corporate Income Tax Returns
- DAC 6
- Directorship Services
- Dispute Resolution Tax Authority Audits
- Economic Substance
- Enhanced Due Diligence
- Financial Statements Reporting
- GAAP Reconciliation
- Indirect Tax Returns
- Legal Entities Formation
- Liquidations Strike Offs
- Office Space Provision
- Process Agent
- -Statutory Documents Maintenance

### Finance, Accounting & Administration

- Accounts Payable
- Accounts Receivable
- Bank Account Opening
- Bookkeeping
- Cash Management FX
- Employee Expenses Management
- Expat Payroll Management
- Management Accounting
- Payroll

#### Advisory & Transaction Support

- Acquisitions & Divestments
- Board Effectiveness Reviews
- Business Contracts
- Business Entity Type
- Compensation Benefits
- Complex Executive Service Contracts
- Entity Restructuring
- Global Mobility
- International HR
- M & A Workforce Restructuring Implementation
- Managed HR
- Regulation
- Tax Efficient Entity Rationalisation
- Tax Nexus Assessments
- Technology Intellectual Property
- Transfer Pricing Country Reporting
- Treaty Interpretation Withholding Tax
- Workforce Restructuring Advice

#### What we deliver:



#### Reduced risk

Remove the security risk of emailing sensitive data by having all of the data stored on our secure cloud-based platform.



#### Efficiency

Use our applications to manage your global operations in one place with one consistent interface to save time.



#### Flexibility

The platform is available 24/7, eliminating time-zone challenges.



#### Security

Single sign-on access and multifactor authentication to keep your data secure.



#### Simplicity

The entirety of your international operations is distilled on one platform, with one web address, one login and one consistent format across countries.



#### Audit ready

Since all of your financial reports, registrations and other documents are stored in a secure repository, you can quickly find what you need without needing to hunt down reports from different systems.



#### Dedicated Vistra team

Our proactive experts are an extension of your team, on-hand to provide you with information and recommendations.

## A team you can rely on

**Globally Alert and Locally Alive.** We are your trusted partner for the long-term *wherever* and *whenever* you need us. Our high performance, high values culture ensures that we work as a One Vistra team to bring you the right mix of industry, technical, and local expertise. Together, we listen, we partner. We harness the power and passion of our organisation for your benefit. We are excited about your future and relish the challenge of helping you **Unlock Opportunity**.



#### Committing to clients

We listen, take ownership and think ahead, because client success is our success.



#### Empowering people

We unlock the unique capabilities of our people – providing opportunities and helping them thrive.



#### Working as ONE VISTRA

We are stronger together, delivering solutions with the power of our combined skills.



#### Doing the right thing

It guides every decision we make, every day.

# Opportunity unlocked

Our breadth and depth of skills mean that we always find the right solutions for you.

We make working with us easier through our technology services platform that provides real-time access to information and enables you to do what you need to do anytime, around the world. Our deep expertise, combined with our understanding of our clients, means that we always find the right solutions. Our team of highly skilled and experienced professionals can support you in all aspects of the day-to-day handling of your business; from international expansion and operational support, to total entity management and company simplification, we'll deliver the power that you need to focus on your core business activities and succeed globally.

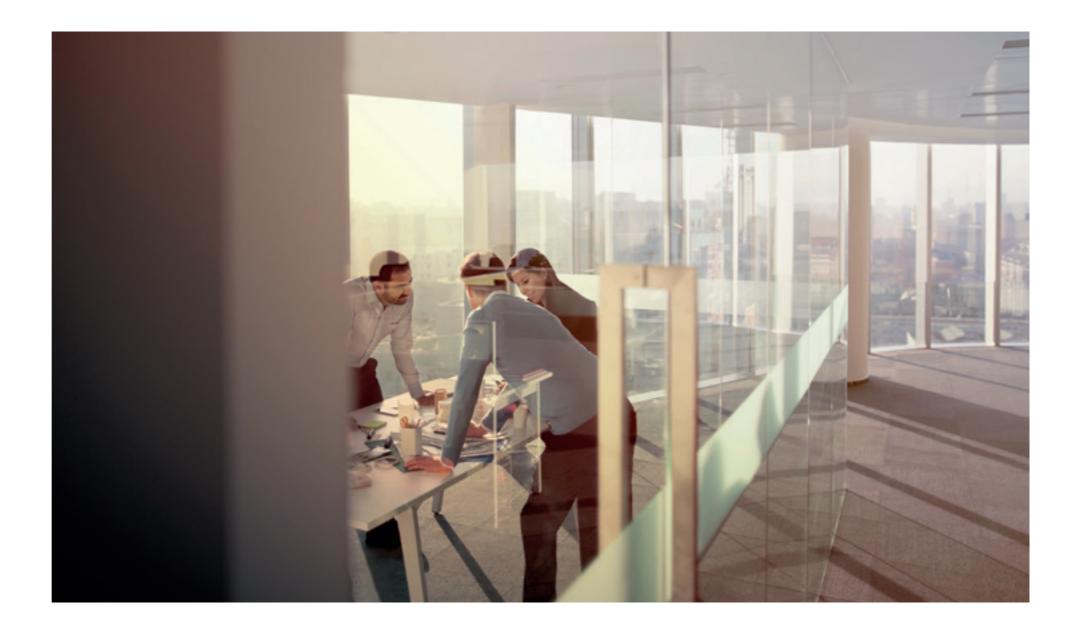
We harness the power and passion of nearly 5,000 dedicated colleagues located in over 80 offices across the Americas, Asia-Pacific, Europe, the Middle East and Africa. Our scale and reach mean that we can connect a global network of experts, across speciality sectors, to respond rapidly, deliver seamlessly and adapt to changing business dynamics across the globe, and ensure that you stay compliant with every law, regulation and process wherever your business takes you.

In addition, our deep local knowledge and entrepreneurial mindset mean that we get things off the ground fast. We listen, look ahead strategically, and support you over the long term. By combining our global network and outlook with extensive local market knowledge, we can help you make decisions and act with the speed and confidence needed to seize opportunities across the world.

Our expertise in identifying and managing risk gives you the confidence and peace of mind that your interests are always protected; so that you're able to make better decisions, faster. We support a range of clients, large and small, across the Fund, Corporate, Capital Market and Private Wealth sectors; helping capital flow, protecting investors and safeguarding assets across multiple industries.

Whatever you're doing, and wherever you want to be, we're here to support you.

Ready? A world of opportunity awaits.



#### About Vistra

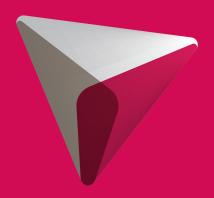
With a laser focus on minimising risk and enhancing efficiencies, Vistra provides expert advisory and administrative support to Fund, Corporate, Capital Market and Private Wealth clients; helping capital flow, protecting investors and safeguarding assets across multiple industries. Vistra is present in over 45 jurisdictions and employs nearly 5,000 professionals. For more information, please visit www.vistra.com

#### Talk to an expert

Please get in touch for more information or if you think this is something we can help your business with.

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### Seize opportunity

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