

A VISTRA CASE STUDY

Our partnership with Keywise Capital



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Company overview

Keywise Capital is an asset management company headquartered in Hong Kong and with a research office in Beijing. It focuses primarily on companies in the Greater China markets (mainly Hong Kong, China, Taiwan and Singapore).

Industry: Asset Management

Locations: Hong Kong / North Asia

Project overview

Vistra successfully provided the following services: on-boarding KYC, issue Capital Call Notice, making investment payment – all within a tight deadline.



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The challenge

Keywise Capital had launched a new private equity fund and was seeking to make an unexpected investment within a tight timeframe. However, due to sudden changes in their investment plan, their timeline was further expedited and the following had to be completed all within one week (when it typically takes one month):

- Onboard the fund
- Request capital contributions from underlying investors as well as new investors
- Make an investment payment

Vistra was brought on board in mid-March 2020 as the global pandemic hit and the Vistra Hong Kong office moved to remote working for all colleagues.



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Vistra's solution

Although the Hong Kong office was closed with all colleagues working remotely, the team coordinated with the legal and compliance teams, as well as the client's bank, to clear compliance issues and prepare payment for the investment under an extremely tight deadline.

Vistra provides on-boarding, KYC, and full fund administration services to this client, including FATCA/CRS reporting, AML officers, payment makers, and account reporting.

“ Thank you very much for all the efforts in the Keywise ZUIG MC Fund. I greatly appreciate Vistra's expertise, professionalism, and support for our fund. We did not expect the deal to be completed with such short notice, especially with all of Vistra employees working from home as the pandemic hit. However, we are so pleased we were able to successfully complete the investment payment as planned. Thank you! ”

— Clement Wong, Chief Operating Officer



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Benefits

- **One-stop service provider.** Peace of mind and ease to work with one provider.
- **Flexible & accommodating.** Urgent request delivered within a week during a global pandemic instead of the usual one month process.
- **ONE Vistra approach.** Access to full range of professional services with the benefit of economies of scale.



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