

Marine & Aviation Services

crossing borders

creating solutions





Sector Leaders in Marine & Aviation Services

Vistra Group, a global trust, corporate and estate planning services provider is a dynamic organisation which has grown into an international business with offices in key jurisdictions. The group, led by a highly-rated management team with over twenty years' experience in the business, provides a full range of cross-border solutions for wealth protection and the structuring of assets.

Vistra Marine & Aviation Services is a division of Vistra Group offering a wide spectrum of services relating to ownership and enjoyment of luxury yachts and private aircraft.

With a track record covering over 15 years, Vistra Marine & Aviation Services has the experience to ensure that all clients and professional contacts receive only the highest-quality attention.

“We will adapt to fit your requirements
not make you change to fit ours”

Going the Extra Mile

The purchase or construction of a yacht or private plane can be one of the most exciting yet daunting projects undertaken. Vistra is available to assist both clients and intermediaries in making the process as seamless as possible.

Our well-resourced team of specialists understands the delicate requirements and intricacies of ownership that these highly sophisticated assets demand. This enables us to anticipate issues that our clients may encounter and be prepared for all eventualities.

Vistra's suite of specialised services in this sector includes:

- Commercially operating structures for both new builds and existing yachts
- Specific structures for UK resident and domiciled individuals
- Sale/purchase assistance
- Corporate administration services
- Offshore based structures for non-EU residents
- Crew structures and payroll administration
- Leasing structures and sourcing finance
- Obtain insurance quotes
- Flagging and flag state regulation
- Budgeting, accounting and expenses management
- Management structures for repossessed assets and loan default issues

“Understanding the aspirations of the client is our business”





Flight to Quality: Aviation Services

For many, the use of a private jet is not a luxury but a necessity in order to avoid the down time that travelling by scheduled flights imposes. Thus, the private jet sector has evolved rapidly in recent years from fractional share schemes to exclusive ownership.

Vistra's experience in this sector enables us, by working with industry specialists, to provide many services to those clients who already own or wish to own a private jet:

- Importation and acquisition advice
- Provision of private or commercially operating ownership structures
- Registration in a selection of both on and offshore jurisdictions
- Provision of lease agreements
- Assistance in sourcing financing
- Aircrew agreements and employment

“Anticipating and exceeding our clients’ needs is standard”

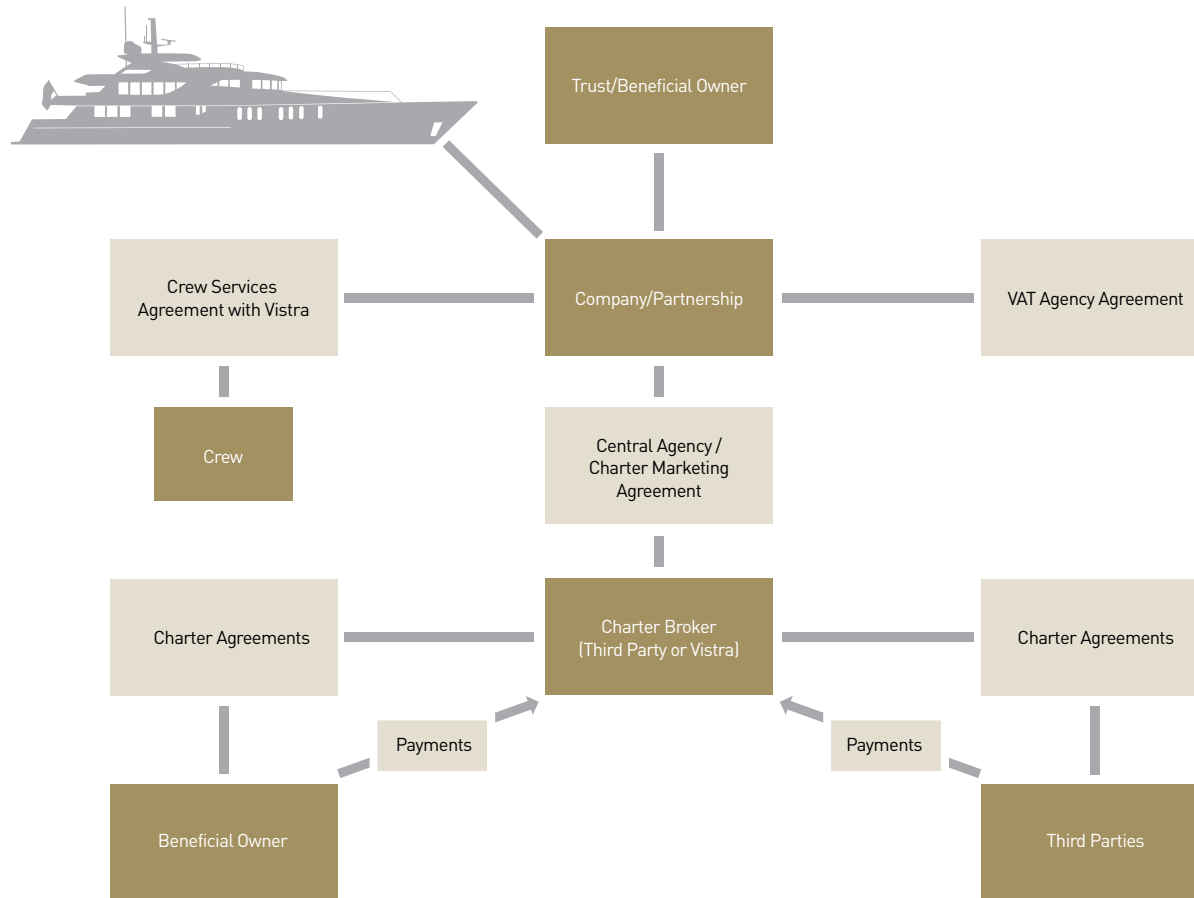
Navigating Troubled Waters – Yacht Ownership and Operation

As a result of our many years' experience in this sector, and our excellent relationships with all major constructors, brokers, operational managers and charter agents, Vistra can boast an unrivalled service package.

By working with those specialists in each sector, we can guarantee the best solution for every client is always achieved. This is done by close consultation with the client and their respective advisors from the very outset of the process.

By taking this approach, we build the corporate structure around the client's needs and aspirations. We can position ourselves at the hub of the full operation, looking after every aspect or providing just selected services.

The chart opposite indicates a typical commercial structure where Vistra can assist with all aspects of yacht ownership, management and operation.



Crossing Borders, Creating Solutions

The Vistra network has been specifically developed to provide clients with the best possible solutions, which are individually tailored to suit their needs. Through the combination of a unique set of skills (tax, legal and accounting) we address the diverse needs of our clients and bring to life the Vistra ethos of crossing borders, creating solutions.

Trustee & Fiduciary Services

- Trusts & Foundations
- Estate Planning
- Family Office

Corporate Services

- Company Formation & Management Services
- Employee Benefits & Equity Incentive Schemes
- Intellectual Property

Specialised Services

- Immigration
- Real Estate

Fund Services

- Registrar and Transfer Agent Services
- Administration Services
- Fund Formation
- Corporate and Secretarial Services for Fund Vehicles and Subsidiaries

Business Services & Outsourcing

- Accounting Services
- Trade & Treasury Services
- Payroll & Outsourcing Services



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