



crossing borders

creating solutions

Truly Global. Truly Independent. Truly Personal.

"It was a challenge to find images that would truly reflect our company and would exemplify Vistra's ethos of crossing borders, creating solutions.

We found our solution in Yann Arthus-Bertrand, a specialist in aerial photography and author of 'The Earth from above' with 500 000 photos in over 100 countries. The images in this brochure are taken from his work, and those of his colleagues. His talent for taking complicated subjects, often unappealing from the ground and providing a new point of view, that highlights their innate stability and beauty, fits perfectly with Vistra's vision."

Bart Deconinck
Chief Executive Officer
Vistra Group

Tree and vineyard in the Cognac region - Charentes country - France (c) Yann Arthus-Bertrand / Altitude.

In the 19th century phylloxera, an aphid-like insect ravaged the vineyards of Charente along with nearly half of all French vines. Cereal plantings were used as a short term solution to replace the grape stocks and a gradual restoration of the vineyards around the Cognac region saw the eventual recovery of the Cognac liquor industry.





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Crossing Borders

Established in 2006, but with roots dating back to 1982, Vistra has built an independent business that offers clients the benefits of a multi-jurisdictional approach, delivered by a team of professionals, based in key jurisdictions and with an in-depth understanding of the often complex needs of every client.

As the world becomes smaller, the opportunities for those with complex financial needs become larger and so do the challenges. Vistra offers a wide range of solutions to meet these challenges, providing stability for the present and protection for the future.

As an independent trust and corporate services business, Vistra is proud that it is not bound to any financial services provider and so is free to choose the best solutions for its clients.

We are large enough to meet all our clients' requirements, whether they are wealthy individuals, business owners or multi-national corporations, but still maintain a high quality service. Our geographical growth has not detracted from the highly personalised approach that Vistra delivers.

Providing stability for the present,
protection for the future.

Aerial view of a hot air balloon over a field in France (c) Renaud Van der Meeren / Altitude.

In 1783 French brothers, Joseph and Etienne Montgolfier, launched a hot air balloon from the centre of Paris and flew for a period of 20 minutes. Just 2 years later, in 1785, borders were truly crossed as French balloonist, Jean Pierre Blanchard and his American co pilot, John Jefferies, became the first to fly across the English Channel.

Creating Solutions

The Vistra network has been specifically developed to provide clients with the best possible solutions, which are individually tailored to suit their needs. Through the combination of a unique set of skills (tax, legal and accounting) we address the diverse needs of our clients and bring to life the Vistra ethos of crossing borders, creating solutions.

Trustee & Fiduciary Services

Trusts
Estate Planning
Family Office

Corporate Services

Company Formation & Management
Executive Incentives & Share Plans
Intellectual Property

Business Services & Outsourcing

Trade & Treasury Services
Accounting Services
Payroll & Outsourcing Services

Specialised Services

Immigration
Marine & Aviation
Real Estate

Large enough to provide a full range of solutions,
small enough to guarantee a personal service.





Trustee & Fiduciary Services

Trusts: Trusts are excellent vehicles for providing flexibility and confidentiality, which makes them ideal for both private and corporate clients. The devolved ownership which characterises a trust provides a suitable environment for tax planning, succession planning and asset protection. Trusts can also be used for structuring assets before migrating to another country, as well as for emergency and contingency planning.

Estate Planning: Estate planning should form an integral part of overall wealth management with the goal to protect the private clients' assets and to facilitate their transfer to future generations in a tax efficient manner. Vistra knows how to understand and analyse factors such as the composition of current and potential future assets, personal family considerations, tax residence, business succession plans and charitable objectives. This is key to establishing a tailor made comprehensive estate plan.

Family Office: Based on the multi-family office model, the Vistra service removes considerable time and worry involved in dealing with the family's affairs and avoids the cost of establishing, staffing and running a private office. For those families looking for a bespoke, personal and professional service, our team offers the benefit of the co-ordination of financial planning, succession planning, asset protection, investment administration, indeed almost any aspect of a family's diverse assets and interests, all from a dedicated single point of contact.

Corporate Services

Company Formation & Management Services: The formation and management of companies provides offshore and onshore solutions for those operating in the worldwide marketplace. We ensure fast, efficient formation and incorporation of all types of companies in the most appropriate jurisdictions and are able to provide full management and administration facilities including accountancy, directorship, tax compliance and full secretarial services.

Executive Benefits & Shares Plans: We can service a variety of share-based long term incentive plans, ranging from deferred annual bonus plans, to performance share plans, share option plans, co-investment plans, joint ownership plans, phantom plans and arrangements for management buyouts and private equity transactions. As an independent organisation, we are able to focus on the job in hand and are under no pressure to utilise in-house banking, broking, legal or HR consulting services.

Intellectual Property: Vistra's experts understand the importance of Intellectual Property and its role within business. Acting as the link between the IP owners, the license holders and operators, we are able to ensure that IP assets are continually used to their best advantage and that revenues are maximised for the owners. We ensure contracts are complied with so that IP owners do not have to worry about monitoring licensee performance, collecting royalties, ensuring due dates are met or licenses renewed.

Business Services & Outsourcing

Trade & Treasury Services: In jurisdictions where our clients want to be present, but don't require an office of their own, Vistra is able to provide a complete solution for managing their commercial transactions. Vistra acts as their back office using dedicated professionals who know local requirements and procedures, and who understand clients' wishes and needs using streamlined and well established processes. This enables clients to focus on their core activity, rather than spend time on the administrative overhead of running back office functions, such as invoicing, handling letter of credits, import/export documentation or bank transactions.

Accounting Services: Vistra is able to act as the client's internal financial administrator, controller or accountant in full co-operation with their headquartered financial staff and third parties if applicable.

Payroll & Outsourcing Services: Once a client's operations are sizeable enough to employ local staff, our team is able to relieve clients by fully taking care of complex staff and payroll matters as well as offering them additional local support and assistance according to their needs.

Specialised Services

Immigration: As one of the few Trust and Corporate Service firms with in-house expertise, Vistra has professionals available in our offices in Geneva and London (fully accredited member of the OISC, the responsible body for immigration in the UK). Vistra is able to organise and manage the full range of immigration scenarios, from work permits and employee relocations to applications for visas and citizenship.

Marine & Aviation: Vistra Marine & Aviation establish corporate ownership structures for both private and commercial yachts and aircraft. Drawing on our wealth of knowledge and highly experienced team in this specialised field we will consider the many complex issues that arise when acquiring or operating a yacht or aircraft. Our expertise will enable clients to select the most secure, tax-efficient and cost effective ownership or leasing structure. We will then manage the on-going responsibilities arising from the crew, establish strict controls and reporting procedures in respect of expenses and will present detailed, accurate and timely accounting to owners.

Real Estate: As part of Vistra's total client solutions we offer buying, management and administration services for all types of Real Estate in all areas of the world. From sourcing to sales contracts; tax efficiency of holdings to maintenance; staffing concerns to inheritance issues.





Funds Services

Vistra Fund Services is the fund administration and fund formation division of Vistra Trust and Corporate Services. Vistra Fund Services focuses on the administration and formation of alternative investment funds specialising in private equity, property and hedge funds with complex or unusual investment policies and/or complex fund structures.

We provide the full spectrum of fund formation and fund administration services:

Fund Formation

- Development of the fund structure and set up of fund vehicles
- Coordination of all advice
- Obtaining regulatory approval

Corporate and Secretarial Services for Fund Vehicles and Subsidiaries

- Provision of directors or trustees
- Provision of company secretary
- Provision of registered address
- Maintaining the statutory records
- Preparing and supporting board or trustee meetings

Administration Services

- Cash management
- Fund accounting
- Net asset value calculations
- Calculation of performance and incentive fees
- Financial and management reporting
- Audit support

Registrar and Transfer Agent Services

- Maintaining the register of investors
- Dealing with subscriptions and redemptions/cash calls including anti-money laundering checks
- Investor communication and reporting

We will adapt to fit your requirements,
not make you change to fit ours.

Aerial view of the Alps Region of Grisons Switzerland (c) Claude Stahel / Altitude.

The seemingly impassable Alps have been crossed using the Albula Pass in the Swiss canton of the Grisons since the 13th century. Since the opening of the 1903 railway line, featuring the 6km 'great tunnel', the practical importance of this crossing has increased, making trade and travel through this popular area of the Alps possible.

Our Commitment

Our Promise

We will treat each customer individually, taking the time to understand their particular situation, needs and future aspirations to provide the most appropriate, tailored, range of solutions through Vistra's unique independent mix of specialties and jurisdictional knowledge.

Vistra's communication will continue throughout our business relationship, keeping clients and advisors informed of any future jurisdictional changes and our solutions to them. We will also be available to understand any changes in clients' circumstances, ensuring that our solutions continue to meet their requirements in a changing world.

Your Privacy

At Vistra, we regard compliance requirements as a positive aspect of financial transactions. We fully comply with all 'best practice' regulations in all of our operating jurisdictions to ensure our clients' reputations, as well as their assets, are fully protected. We appreciate that, to completely understand our clients' requirements, we may often discuss matters and hold information of a commercially and individually sensitive nature. Confidentiality, discretion and data protection are guaranteed in all jurisdictions and in any transfer of information between offices that our clients request.

Your Protection

The trust and corporate services industry is currently undergoing fundamental change with increasing professionalism, consolidation and globalisation as key trends in response to increasing regulatory requirements and cross-border client needs. As a global player, Vistra is subject to different forms of external supervision. In most jurisdictions supervision is exercised by the local banking regulator. In Switzerland however a system of controlled self-regulation has been introduced by the federal government. In addition the supervisory board of Vistra plays a vital role in ensuring that all employees uphold the highest ethical standards when dealing with their clients' affairs. All subsidiaries of Vistra are audited on an annual basis.

Confidentiality, discretion and data protection are guaranteed in all jurisdictions.





Our Network

Vistra has grown rapidly since its creation, building a global independent network with offices in a large number of jurisdictions. We employ more than 200 professionals, fluent in major world languages and recruited from leading financial institutions. We continue with our strategy of growth and look to open and acquire additional offices in the future. For a full list of our current offices, please visit our 'Contact Us' section at www.vistra.com

Vistra's offices provide convenient access to specialist worldwide jurisdictional expertise. Each office offers a full range of trust, corporate and estate planning solutions with staff who have the experience and understanding of their particular jurisdictional regulatory framework to make the most of the opportunities each has to offer.

A global independent network,
providing an extensive range of solutions.



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